

CROSSPOINT – Radulescu & Musoi Advisors

Crosspoint – Radulescu & Musoi Advisors is a joint venture between Crosspoint Investment Banking, one of the most experienced investment banking companies in the SEE region, and Radulescu & Musoi Attorneys at Law, one of the most dynamic law firms in Romania.

Active on more than 50 international markets through their offices in Bucharest and London, Crosspoint – Radulescu & Musoi professionals have managed total portfolios of EUR 150 M and more than 50 large projects up to now, both on the local market and on behalf of multinational clients from various regions of the world.

Our professionals have assisted numerous institutions in relation to investment and project finance transactions, co-financing and refinancing projects, cross-border transactions. Our experience of working on both sides of the table provides us with the ability to give clients an accurate assessment of the position likely to be adopted by the other side on key issues, avoiding unnecessary sticking points.

We are leading providers of solutions in the investment banking field – including custom-tailored solutions in corporate finance, strategic capital raising, mergers and acquisitions, structured finance. By fostering a vision that stresses the highest standards in the support of our clients, we have built the reputation as one of the most trusted and respected financial services consortiums.

WHAT MAKES US DIFFERENT?

- **SHARP COUNSELING**
In accordance with the most exigent requirements of our clients, our services are delivered with precision and reliability at the highest quality standards.
- **INTEGRATED APPROACH**
Substantial know – how, specialization and expertise to cover all aspects concerning the financial and management consultancy services, evaluation, fiscal/tax structuring and legal services.
- **A SOLID NETWORK OF CONTACTS**
Access to a wide range of international and local potential investors, such as international investment banks, international financial institutions (IFIs), private pensions funds, PE and VC funds, business angels and high net-worth individuals which are interested in investing in Romania-based companies.
- **MOVER & SHAKER ATTITUDE**
Entrepreneurial mindset and substantial experience working with and assisting entrepreneurs in all phases of a company's life cycle, from the start-up phase to the initial and subsequent financing stages, as well as the initial public offering (IPO) and exit phases.
- **PROVEN RESULTS TRACK RECORD**
Solid professional experience and know-how in the investment banking and legal areas, accumulated in the past decade, from the involvement of its professionals in numerous complex cross-border transactions, investment banking and fund-raising mandates.
- **CLIENT FOCUS**
Extensive client liaising and the deep knowledge of the financial mechanisms and of the markets we activate within are the main tools through which we provide services tailored on every particular client`s needs.
- **DYNAMISM**
Un-beaurocratic structure, capable of fast – decisioning and action.