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BURSA DE VALORI BUCUREȘTI S.A.  
AUTORITATEA DE SUPRAVEGHERE FINANCIARĂ

## CURRENT REPORT 08/2023

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook for Multilateral Trading System.

Date of report	13.03.2023
Name of the Company	NOROFERT S.A.
Registered Office	Bucharest Str. Lt. Av. Șerban Petrescu Nr. 20, Ground Floor, Room 1 and 2, District 1
Phone	0785 087 780
Email	<a href="mailto:investitori@norofert.ro">investitori@norofert.ro</a>
Registration nr. with Trade Registry	J40/4222/2000
Fiscal Code	12972762
Subscribed and paid share capital	6,859,152 lei
Total number of shares	17,147,880
Market where securities are traded	MTS AeRO Premium, symbol NRF for shares Bonds-SMT, symbol NRF25 for bonds

**Important events to be reported:** 2023 Consolidated Revenue and Expense budget estimate

The management of Norofert SA (hereinafter referred to as "the Company") informs the market about the availability of the Consolidated Revenue and Expense Budget for the fiscal year 2023. The budget was approved by the Board of Directors of the Company and will be subject to approval in the Annual Ordinary General Meeting of Shareholders, which will take place on 21.04.2023.

### Consolidated Revenue and Expenditure Budget for 2023

Profit and loss account	Amount [RON]
Turnover	82,500,000
Operating expenses	66,000,000
Operational profit	16,500,000
Financail expenses	3,642,857
Gross result	12,857,143
Net result	10,800,000
Number of shares	17,147,880
Net earnings per share	0.62
EBITDA	17,926,253

The Consolidated Revenue and Expenditure Budget for 2023 is based on the following objectives.

The Company's management believes that the year 2023 will be comparable to the previous one in terms of the level of economic unpredictability. In agriculture, there are still price drops for the main

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crops (wheat, corn, sunflower, rapeseed, etc.), in the context of massive imports of cheap grain from Ukraine, which puts massive pressure on the price of domestic grain. It is still unclear whether this trend of pressure will be maintained or will decrease around the first harvests in Romania for the year 2023.

The good news is that the precipitation situation, which, at the time of writing this BVC, is good in most areas of the country and the crops are looking well at the end of winter, which brings some optimism regarding the amount to be harvested in the summer.

The financial situation of farms in Romania deteriorated in 2022 and the management of the Company expects this to persist in 2023 as well, if measures are not taken to protect crops of domestic origin against the low price of imported ones. Therefore, the Company's management remains cautious when it comes to granting credit limits and prefers that the exposure per customer remains at an acceptable rate. In this sense, the Company will continue financing receivables through factoring and discounting, being permanently connected to the banking market to identify the best financing offers.

As for the raw material, as in 2022, the Company will purchase the necessary in large volumes, at the beginning of the season, to ensure the best prices and delivery times.

Therefore, the management of the company recommends that the BVC of 2023 be treated as a prudent one, which further allocates resources to development and investment but does not take the risks of growth that, in the reality of 2023, could be considered irresponsible.

The investments that the Company's management is aiming for in 2023 are channeled into three major directions:

- The investment in the factory in Filipești de Padure, where improvements will be made to the flow of liquid production, through additional automation and increased production capacities for special products based on microorganisms. The financing for this investment will be made from Company funds. The budget is estimated at 150,000 euro.
- Completion of the bacteria research and multiplication laboratory, on an area of approximately 400 square meters, with state-of-the-art equipment and instruments for commercial multiplication and research of bacterial strains in order to develop new products. The financing for this investment will be made from Company funds. The budget is estimated at 450,000 euro.
- Implementation of an irrigation system for at least 150 ha, at the farm in Zimnicea. The financing will be secured from a bank loan and Company funds, as an advance on the financing contract. The budget is estimated at 250,000 euro.

PRESIDENT OF THE BOARD OF DIRECTORS

Popescu Vlad Andrei

**Norofert S.A.**

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