

## OMV Petrom Strategy 2030: Transforming for a lower carbon future

- ▶ **Net Zero operations by 2050**
- ▶ **EUR 11 billion by 2030 – the largest private investment plan in the Romanian energy sector**
- ▶ **EUR 3.7 billion investments for low and zero carbon projects by 2030**
- ▶ **Natural gas: ~ 70% of hydrocarbon production in 2030**
- ▶ **Dividend: 5%-10% increase per year by 2030, highly competitive**

OMV Petrom, the largest energy company in South-East Europe, announces today its Strategy 2030, which reflects the company's growth plans and its commitment towards the energy transition.

OMV Petrom's strategic ambition for 2030 is to ***“Lead the energy transition in South-East Europe, capitalizing on opportunities in our emerging markets”***, with the objective to secure sustainable long-term economic growth and high cash flow generation, while ensuring investments and attractive shareholder returns.

**Christina Verchere, Chief Executive Officer OMV Petrom:** “Today we are announcing our 2030 Strategy, which will transform OMV Petrom into a lower carbon integrated energy company bringing value to all our stakeholders. To achieve this, we will invest EUR 11 billion by 2030, the largest private investment plan in the Romanian energy sector, with over 35% going to low and zero carbon opportunities.

The strategy is built on three directions: Transition to low and zero carbon, Grow regional gas, and Optimize traditional business. Our long-standing investment in innovation and in our people as well as our commitment to the communities in which we operate will help to drive this transformation.

Our 2030 strategy is expected to have four major outcomes. First, it will drive significant growth in cash flows, while developing new businesses such as biofuels, renewable power and future mobility and testing new technologies. Second, it will underpin our highly competitive dividend policy out to 2030, providing our shareholders with 5%-10% annual growth in base dividend, and potential distribution of special dividends. Third, it will make a material impact on the transition to lower carbon business and will reduce our carbon intensity throughout all business segments. Fourth, it will strengthen Romania's and South-East Europe's security of supply and the EU's energy resilience.

In essence, we will continue to play a fundamental role in supplying energy for Romania - cleaner energy, delivered in a sustainable manner.”

### Transition to low and zero carbon

OMV Petrom's ambition is **Net Zero operations by 2050**. The company will act on three key areas: **decarbonize current operations, expand lower carbon gas business, pursue low and zero carbon business opportunities**. Carbon intensity of our operations is expected to decline by around 30% while the intensity for Scope 1-3 emissions is forecast to drop by around 20% until 2030. We are targeting a reduction in our methane intensity to less than 0.2% by 2025, in line with international targets.

The share of gas in the company's hydrocarbon production mix will increase to around 70%, reflecting the pivotal role of natural gas as a transition fuel in the energy mix in Romania. The increase in equity gas will also support the country's efforts to decarbonize, as gas can replace coal in power generation and enable integration of renewable capacities.

To provide customers with a range of lower carbon energy options on the longer term, OMV Petrom will invest in renewable power and biofuels production. The company will put in function more than 1 GW of renewable power capacity in Romania by 2030. Also, the company plans to exceed 15% biofuel in total fuel production in 2030, with 150 kt/year of cellulosic ethanol from straw and 450 kt/year of sustainable aviation fuel and renewable diesel.

A low carbon mobility infrastructure will be developed, with more than 500 points of alternative fuels. This includes the largest network for electric vehicles in OMV Petrom's operating region by 2030, as well as LNG mobility and CNG investments.

In the second half of the decade, the company will intensify investments to seize opportunities in carbon capture and storage, as well as in hydrogen, which are anticipated to have a significant contribution to the decarbonization of the country.

As such, the company's portfolio will be expanded to include five new zero and low carbon business activities, which together will account for around 35% of cumulated CAPEX by 2030 and approximately 15% of the total 2030 Clean CCS EBIT<sup>1</sup>.

### Grow regional gas

OMV Petrom's Exploration and Production<sup>2</sup> regional expansion until 2030 focuses on the Black Sea area, which is estimated to hold significant resources. **Neptun Deep development** is the company's most important strategic project. Subject to Final Investment Decision in 2022/2023, first gas is expected approximately four years later.

The company's current estimate in terms of recoverable resources is around 50 bcm and CAPEX is expected to be less than EUR 2 billion. The plateau production is estimated at around 70 kboe/day net to OMV Petrom.

Projects in the **Bulgarian offshore block Han Asparuh** and in the **Georgian Offshore Block II** are also expected to progress, while continuing to explore the larger Black Sea region.

Overall, the regional growth projects' contribution to total Clean CCS EBIT is estimated at around a third in 2030.

### Optimize traditional business

The company will continue to capitalize on its integrated business model, with a focus on **value over volume and operational excellence in all business segments**. The share of cumulated CAPEX allocated to traditional assets will decrease to around 45% from nearly 100% by 2030, still with a solid contribution to Group's Clean CCS EBIT.

In **Exploration and Production**, OMV Petrom aims to maximize the economic recovery of mature fields and to lower the production cost to around 7 USD/boe by 2030. By 2025, the hydrocarbon production is expected to decline marginally by 3%, net of divestments and on a compounded annual rate, reflecting efforts to contain natural decline. Thereafter, the production is expected to increase to above 160 kboe/day in 2030, more than 50% higher than in 2025, driven by Neptun Deep gas.

---

<sup>1</sup> Clean CCS EBIT refers to Clean CCS Operating Result

<sup>2</sup> Starting with January 1, 2022, OMV Petrom's business segments will be renamed as follows: Upstream to Exploration & Production; Downstream Oil to Refining & Marketing, and Downstream Gas to Gas & Power.

In **Refining and Marketing**, the refinery utilization rate is expected to be above 95% on average. The company is driving towards a sustainable refining business via projects in advanced biofuels and explores value-adding opportunities, including an increase in aromatics capacity.

In the retail business, our long-term ambition is to maintain our current leading position in Romania via the dual brand strategy. The company prepares for future mobility, which is expected to be smarter, digitally enabled, with service stations providing more personalized experiences and offering timely solutions to customers.

In **Gas and Power**, the company aspires to become the supplier of choice for customers in their energy transition, while growing beyond equity gas and increasing market presence, also regionally. These will translate into total gas sales of around 70 TWh by 2030. In the power business, investments in renewable power will lead to an increase in green power sales to more than 20% of total power sales by the end of the decade.

**Financial targets** for 2030 include robust cash generation, more than double Clean CCS EBIT in 2030 versus 2020, and a progressive increase in Clean CCS ROACE to more than 12% in 2030.

Capital discipline at project level is based on strong governance, interim monitoring of projects and post-investment reviews. Our internal rates of return for traditional and regional gas growth projects are above 12%, while for energy transition we aim to achieve above 9% unleveraged internal rate of returns.

**Dividends:** OMV Petrom 2030 Strategy enables stronger commitment to dividend growth, namely an **increase of the base dividend per share by 5% - 10% per annum on average by 2030**. In a favorable market environment and at management discretion, **special dividends may also be distributed**, provided that CAPEX plans are funded. Total dividends are estimated to represent approximately 40% of the company's operating cash flows for 2022-2030, in a base case price scenario.

OMV Petrom's dividend policy is: "The Company is committed to deliver a competitive shareholder return throughout the business cycle, including paying a **progressive dividend**, in line with financial performance and investment needs, considering the long-term financial health of the Company."

For more details, please access the **Strategy 2030 presentation** on the company's website, [www.omvpetrom.com](http://www.omvpetrom.com), section *About us>Company>Strategy*.

#### **Disclaimer**

The information herein represents the strategic directions of OMV Petrom and may be interpreted as forward-looking statements subject to uncertainties, risks and regulatory changes which may cause the actual results / performance of OMV Petrom to be materially different. Under no circumstances may be deemed as representation / warranties of OMV Petrom or of its management regarding the company's' future results as well as a recommendation / offer / invitation to subscribe for or purchase any securities.

#### **About OMV Petrom**

OMV Petrom is the largest integrated energy company in South-East Europe, with an annual Group hydrocarbon production of 53 million boe in 2020. The Group has a refining capacity of 4.5 million tons annually and operates an 860 MW high efficiency power plant. The Group is present on the oil products retail market in Romania and neighboring countries through 787 filling stations, at the end of September 2021, under two brands – OMV and Petrom.

OMV Aktiengesellschaft, one of the largest listed industrial companies in Austria, holds a 51% stake in OMV Petrom. The Romanian State, through the Ministry of Energy, holds 20.6% of OMV Petrom shares, Fondul Proprietatea holds 7%, and 21.4% is the free float on the Bucharest Stock Exchange and the London Stock Exchange.

OMV Petrom is the largest contributor to the state budget, with contributions of approximately 32 billion euro in taxes and dividends paid between 2005 and 2020.



Since 2007, OMV Petrom has included corporate responsibility principles into its business strategy. Between 2007 and 2020, the company has allocated approximately 72 million euro to develop communities in Romania, focusing on environmental protection, education, health and local development.

On July 29th, 2020, OMV Petrom announced its support for the recommendations issued by the Task Force on Climate-related Financial Disclosures (TCFD) regarding risks and opportunities on climate change.

**Contact:**

OMV Petrom Investor Relations

Tel: +40 372 161930, Fax: +40 372 868518

e-mail: [investor.relations.petrom@petrom.com](mailto:investor.relations.petrom@petrom.com)