

CLUJ-NAPOCA,

August 31st 2023

BSE REPORT

1st Semester Results 2023





Calea Turzii nr.178K, Etaj 1, Cluj-Napoca, România, PO: 400491

E-mail. office@cemacon.ro Web: www.cemacon.ro

6 Month Performance 2023

☑ Halving of Operating Profit EBITDA

☑ 36% decrease in Turnover

☑ Net Turnover: 78.98 million lei

General Manager Statement

The constructions and the real estate market are strongly impacted by the increase in interest rates and inflation, and the confidence to build and invest in new constructions has decreased in the context of the nearby war.

The data at our disposal show us that all the countries in the region experience decreases of at least 30% of the construction materials market.

Even in a context in which the market has collapsed, we aim to be the most efficient producer of bricklaying. In the last 12 years, at Cemacon, we developed the business constantly demonstrating agility; we adapted and performed both in periods of peak cycle, when demand exceeded supply, and in periods of low demand, succeeding in capacity increases and factory restarts.

In this context, we focused our efforts on strategic investments, with medium and long-term results:

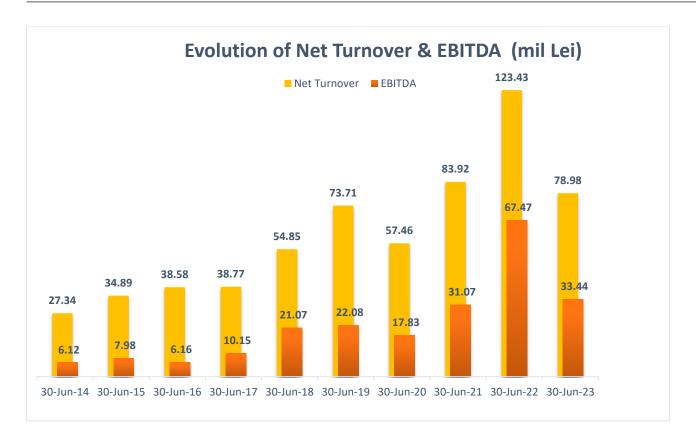
- the opening of a new apparent brick production unit through which we diversify the business and create growth potential,
- the acquisition, integration and modernization of the Euro Crămida factory in Biharia,
- the implementation of a photovoltaic park through which renewable energy will ensure a large part of the consumption of the factories in the Recea industrial park.

The investments were very large, exceeding 45 million euros; through this effort, the business is strengthened and new prospects for growth are created.





Profit and loss Account – 6 Month Results 2023



In an unstable macroeconomic context, the construction materials market registered a significant decrease, compared to the 2019-2022 period.

CEMACON's sales followed the same market trend, so that for the first 6 months of 2023, the net turnover is 79 million lei, down 36% compared to the similar period of 2022.

In the category of other operating income, the EUA certificates received during the period are highlighted, and the income from the variation of stocks reflects the production activity of the period. The expenses with raw materials and consumables registered a decrease of 13% compared to the previous period, while personnel costs marked an increase of 7%. Depreciation expenses increased as a result of the commissioning of the investments completed in the first part of the year. Financial income registered a significant increase due to placements in deposits.

For the period ended June 30, 2023 CEMACON has an EBITDA of 33,440,952 lei and a net profit of 28,688,237 lei.





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Profit and loss Account - 6 Month Results 2023

	30-lun-23	30-lun-22	2023 vs 2022	2023 vs 2022
	LEI	LEI	LEI	%
Gross Turnover	92,896,654	131,731,030	(38,834,376)	-29%
Net Turnover	78,983,042	123,429,514	(44,446,471)	-36%
Sales revenues	78,972,692	123,419,128	(44,446,436)	-36%
Other operating revenues	14,961,165	11,173,438	3,787,728	34%
Other gains and losses	5,713,391	7,862,077	(2,148,686)	-27%
Change in inventories of FG & WIP	8,860,181	2,798,029	6,062,152	217%
Raw materials and consumables	(16,173,533)	(18,557,953)	2,384,420	-13%
Personnel expenses	(24,570,980)	(23,047,026)	(1,523,954)	7%
Other operating expenses	(34,321,964)	(37,810,907)	3,488,943	-9%
EBITDA	33,440,952	67,469,699	(34,028,747)	-50%
Depreciation and amortization expenses	(7,649,511)	(6,960,848)	(688,663)	10%
Income impairment of assets	-	-	-	0%
EBIT	25,791,441	58,875,938	(33,084,497)	-56%
Financial Income	4,065,512	214,010	3,851,502	1800%
Financial Expenses	(1,168,717)	(358,357)	(810,360)	226%
Financial result	2,896,795	(144,347)	3,041,142	-2107%
Profit before tax*	28,688,237	58,731,592	(30,043,354)	-51%
Income tax expenses	-	(9,070,752)	9,070,752	-100%
Profit after tax	28,688,237	49,660,840	(20,972,602)	-42%
Total other elements of other	-	_	_	
Comprehensive income				-
Comprehensive income total	28,688,237	49,660,840	(20,972,602)	-42%

^{*}At the time of presentation of the results for Semester 1 2023, no other comprehensive income and deferred tax items have been computed.



^{**} EBITDA = Operating profit + Expenses with depreciation + Financial discounts granted - Income impairment of non-current assets



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Statement of financial position – Results 30th of June 2023

	30-lun-23	31-Dec-22	2023 vs 2022	2023 vs 2022
ASSTES	LEI	LEI	LEI	%
NON-CURRENT ASSETS				
Property, plant and equipment	238,562,278	203,699,307	34,862,971	17%
Investment property	8,885,960	8,885,960	-	0%
Intangible	1,209,249	1,131,377	77,872	7%
Rights of use assets	16,248,964	17,026,366	(777,402)	-5%
Investments	127,489,922	1,000	127,488,922	
Other non-current assets	583,506	554,017	29,489	5%
NON-CURRENT ASSETS TOTAL	392,979,879	231,298,027	161,681,852	70%
CURRENT ACCETS				
Inventories	26,118,425	22,579,886	3,538,539	16%
Trade and other receivables	57,943,475	50,248,650	7,694,825	15%
Other receivables	18,885,688	16,612,591	2,273,097	37%
Cash and cash equivalents	60,002,662	133,909,885	(73,907,223)	-55%
CURRENT ASSETS TOTAL	26,118,425	22,579,886	3,538,539	16%
TOTAL ASSETS	555,930,129	454,649,038	101,281,090	22%
CURRENT LIABILITIES				
Trade and other payables	28,314,744	47,212,962	(18,898,217)	-40%
Loans and borrowings	12,656,670	-	12,656,670	0%
Lease liabilities	737,142	702,461	34,680	5%
Obligations under finance leases	1,701,014	1,843,729	(142,714)	-8%
Grants received	1,006,456	766,040	240,416	31%
Tax liability	-	-	-	-
Provisions	5,424,833	10,045,567	(4,620,734)	-46%
CURRENT LIABILITIES TOTAL	49,840,860	60,570,757	(10,729,898)	-18%
NON-CURRENT LIABILITIES				
Non-current trade and other liabilities	-	-	-	-
Other liabilities	6,291,439	-	6,291,439	0%
Loans and borrowings	75,940,020	-	75,940,020	0%
Lease liabilities	4,579,492	4,937,224	(357,733)	-7%
Obligations under finance leases	1,787,978	2,555,458	(767,480)	-30%
Grants received	8,952,334	6,735,832	2,216,502	33%
Deferred tax	3,004,628	3,004,628	0	0%
Provisions	2,848,866	2,848,866	0	0%
NON-CURRENT LIABILITIES TOTAL	103,404,757	20,082,009	83,322,748	415%





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	30-lun-23	31-Dec-22	2023 vs 2022	2023 vs 2022
ASSTES	LEI	LEI	LEI	%
TOTAL LIABILITIES	153,245,616	80,652,767	72,592,849	90%
NET ASSETS	402,684,512	373,996,272	28,688,240	8%
EQUITY				
Issued capital as per IFRS	102,745,391	102,745,391	-	0%
TOTAL EQUITY	402,684,512	373,996,272	28,688,240	8%

Fixed assets registered significant increases of over 161 million lei due to the increase in the value of tangible assets, the commissioning of the new line of clinkered tiles at the Recea location, as well as the acquisition by CEMACON SA of EURO CARAMIDA S.A., a transaction started in January of this year and completed on July 26, 2023 when ORC Bihor issued the certificate of registration and the resolution attesting the transfer of the ownership right over EURO CARAMIDA S.A. shares. Current assets decreased as a result of the decrease in available cash, the other asset elements not being significantly affected.

In the area of debts, the main changes are in the area of commercial debts and debts to the environmental fund regarding EUA compliance, which are reduced, as well as the increases in the area of loans, generated by accessing a long-term loan.

At the end of the period ending on June 30, 2023, the company's net assets show an increase of 8% compared to the end of 2022, exceeding the amount of 402 million lei, thus CEMACON strengthens its financial position by adding surplus value

Main Financial Ratios

Indicatori financiari relevanti	30-lunie-23
1.Current liquidity indicator	3.27
2. Leverage indicator	22%
3. Turnover speed for client debit items (days)	105
4. Turnover speed for total assets	24%

The report, together with the related documents, can be consulted starting with **31 August 2023 at 18:00** at the company headquarters on Calea Turzii Street, no. 178K, Hexagon Offices, Cluj-Napoca or electronically on the company's website: www.cemacon.ro and on the Bucharest Stock Exchange website: www.bvb.ro

The results presented are prepared in accordance with IFRS standards and are preliminary, and will be subject to financial audit according to legal provisions.

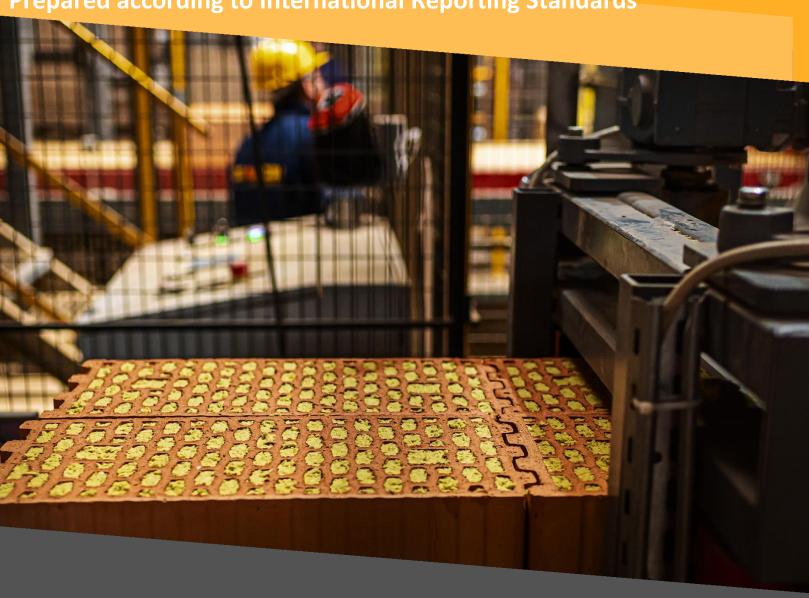
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Cluj Napoca, 31th of August

INDIVIDUAL FINANCIAL STATEMENTS UNAUDITED FOR THE PERIOD ENDED 30st June 2023

Prepared according to International Reporting Standards





SC CEMACON SA COD FISCAL 677858 COD REGISTRUL COMERTULUI J12/2466/2012

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Situatia individuală a pozitiei financiare (Standalone Statement of financial position) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

Notes	30-lun-23	31-Dec-22
	LEI	LEI
	220 562 270	202 600 207
	238.302.278	203.699.307
	8.885.960	8.885.960
	1.209.249	1.131.377
	16 249 064	17.026.266
	10.248.904	17.026.366
	127.489.922	1.000
	583.506	554.017
	392.979.879	231.298.027
9	26 118 425	22.579.886
J	20.110.425	22.373.000
10	57.943.475	50.248.650
	-	-
	10 005 600	16.612.591
	18.885.088	10.012.591
	60.002.662	133.909.885
_		
_	162.950.250	223.351.011
	-	-
		_
	555.930.129	454.649.038
11	28.314.744	47.212.962
	12.656.670	-
	727 142	
	/3/.142	702.461
	1 701 014	1.843.727
	1.701.014	1.043.727
	1.006.456	766.040
	-	-
	F 424 022	40.045.567
	5.424.833	10.045.567
		238.562.278 8.885.960 1.209.249 16.248.964 127.489.922 583.506 392.979.879 9 26.118.425 10 57.943.475 - 18.885.688 60.002.662 162.950.250 - 555.930.129 11 28.314.744 12.656.670 737.142 1.701.014

Situatia individuală a pozitiei financiare (Standalone Statement of financial position) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

	Notes	30-lun-23	31-Dec-22
		LEI	LEI
DATORII PE TERMEN LUNG			
NON-CURRENT LIABILITIES			
Datorii comerciale si similare	11	=	-
Non-current trade and other liabilities			
Alte datorii		6.291.439	-
Other liabilities			
Imprumuturi		75.940.020	-
Loans and borrowings			
Datorii din operatiuni de leasing*		4.579.492	4.937.224
Lease liabilities			
Obligatii din leasing financiar**		1.787.978	2.555.458
Obligations under finance leases			
Subventii pentru investitii		8.952.334	6.735.832
Grants received			
Impozit amanat		3.004.628	3.004.628
Deferred tax			
Provizioane		2.848.866	2.848.866
Provisions		=	
		103.404.757	20.082.009
TOTAL DATORII (TOTAL LIABILITIES)	_	153.245.616	80.652.765
ACTIVE NETE (NET ASSETS)	_	402.684.512	373.996.272
CAPITAL SI REZERVE (EQUITY)			
Capital social	12	102.745.391	102.745.391
Issued capital			
Impozit profit amanat		(3.508.324)	(3.508.324)
Deffered Tax			
Prime legate de emiterea de actiuni		21.735.848	21.735.848
Share premium			
Rezerve		99.431.076	97.996.664
Reserves			
Rezultat reportat		182.280.522	155.026.694
Retained earnings	_		
TOTAL CAPITALURI (TOTAL EQUITY)		402.684.512	373.996.272

Situatia individuală a rezultatului global (Standalone Statement of comprehensive income) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

	Notes	30-lunie-23	30-lunie-22
		LEI	LEI
Venituri din vanzari	4	78.972.692	123.419.128
Sales revenues			
Alte venituri din exploatare	5	14.961.165	11.173.438
Other operating revenues			
Alte castiguri si pierderi	5	5.713.391	7.862.077
Other gains and losses Variatia stocurilor		8.860.181	2.798.029
Change in inventories of FG & WiP		0.000.101	2.790.029
Materii prime si consumabile	9	(16.173.533)	(18.557.953)
Raw material and consumables used			
Cheltuieli de personal		(24.570.980)	(23.047.026)
Personnel Expenses		(7.640.544)	(5.050.040)
Cheltuieli cu amortizarea Depreciation and amortisation expenses		(7.649.511)	(6.960.848)
Alte cheltuieli din exploatare	6	(34.321.964)	(37.810.907)
Other operating expenses	ŭ	78.972.692	123.419.128
, ,			
Profit / (Pierdere) din exploatare		25.791.441	58.875.938
Profit / (Loss) from operation			
Venituri financiare	8	4.065.512	214.010
Financial income	_	4	/\
Cheltuieli financiare	8	(1.168.717)	(358.357)
Financial expenses			
Rezultat Financiar		2.896.795	(144.347)
Financial Result			
Profit / (Pierdere) inainte de impozitare		28.688.237	58.731.592
Profit before tax			
Cheltuieli cu impozite	_	-	(9.070.752)
Profit		28.688.237	49.660.840
Profit after tax			

Situatia individuală a fluxului de numerar (Standalone Statement of cash flow) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

	30-lun-23	30-lun-22
	LEI	LEI
Fluxuri din activitati de exploatare		
Cash flow from operating activities		
Incasari de la clienti	94.691.011	136.179.406
Customer encashments		
Plati catre furnizori	(57.130.355)	(59.429.389)
Supplier payments		
Plati catre angajati	(17.343.802)	(15.790.472)
Payments to employees		
Plati impozite si taxe	(11.746.605)	(19.381.667)
Tax Payments		
Impozit pe profit platit	(710.710)	(4.624.385)
Income Tax Paid		
Incasari din asigurari	30.351	-
Inssurance encashments	(100 ===)	(00=015)
Plati de asigurari	(490.575)	(337.016)
Insurrance payments	(422.040)	
Dobanzi platite	(123.819)	-
Interest Paid		42.042
Alte incasari	-	43.913
Other Encashmants		
Alte plati Other Payments	-	-
Plati ctr leasing pe termen scurt si active de val. mica	(203.942)	(50.197)
Payments for short term leasing contracts and low value assets	(203.942)	(50.197)
rayments for short term leasing contracts and low value assets		
Trezoreria neta din activitati de exploatare	6.971.555	36.660.390
Cash from operating activities		
Fluxuri de trezorerie din activitati de investitii		
Cash flow from investing activities		
Plati pentru achizitionarea de imobilizari corporale	(36.133.051)	(18.509.471)
Payments for aquiring assets	,	,
Incasari din vanzarea de imobilizari corporale	229.313	279.623
Encashments from sold assets		
Dobanzi incasate	3.203.282	179.203
Encashments from interest		
Credite catre alte entitati	(17.565.503)	-
Loans to other entities		
Achizitii actiuni	(121.294.047)	-
Share aquisition		
Alte incasari-subventii pentru investitii	3.462.009	596.792
Other Encashmants – investment grants		
Trezoreria neta din activitati de investitie		
Cash from investing activities	(168.097.998)	(17.453.853)
		·

Situatia individuală a fluxului de numerar (Standalone Statement of cash flow) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

	30-lun-23	30-lun-22
	LEI	LEI
Fluxuri de trezorerie din activitati de finantare		
Cash flow from financing activities	-	-
Incasari din aport de capital	22 - 11 212	
Encashments from share capital increase	88.511.010	-
Incasari din imprumuturi Encashments from loans	(1.304.503)	(1.911.224)
Plata datoriilor aferente leasing-ului financiar-capital	(1.304.303)	(1.911.224)
	(209.905)	(130.025)
Payments for financial lease Plata datoriilor aferente leasing-ului financiar-dobanda	(203.303)	(130.023)
Payments for financial lease-interest		
Rambursari credite		
Dividends paid and bank interest paid	-	-
Incasari garantie achizitionare actiuni		
Encashments from share purchase		
Plata garantie achizitionare actiuni	-	-
Payment for share purchase		
Trezoreria neta din activitati de finantare	86.996.602	(2.041.249)
Cash from financing activities		_
Efectul diferentelor de curs	222.618	(29.157)
Effect of exchange rate changes		
Crestere /scadere neta de numerar	(73.907.223)	17.136.131
Net increase/decrease in cash and cash equivalents	· · · · · · · · · · · · · · · · · · ·	
Numerar si echivalente de numerar la inceputul perioadei	133.909.885	84.223.350
Cash and cash equivalents at beginning of period		
Numerar si echivalente de numerar la sfarsitul perioadei	60.002.662	101.359.481
Cash and cash equivalents at end of period		

Situația modificării capitalurilor proprii individuale (Statement of standalone changes in equity) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

	Capital subscris si ajustari	Prime de emisiune	Rezerve din reevaluare aferente active detinute spre vanzare	Rezerve din reevaluare	Rezerve legale	Alte rezerve	Rezultat nedistribuit	Alte elemente ale capitalurilor proprii	Prima aplicare a IAS29	Total
	Issued capital and adjustments	Share Premium	Revaluation reserve for HFS assets	Reevaluation reserves	Legal reserves	Other reserves	Undistributed result	Other capital elements	1st application of IAS 29	Total
31-Dec-21	59.779.703	253.004	-	31.455.172	9.430.921	33.589.330	106.689.799	(3.603.372)	_	237.594.557
Rezultatul global current Current global result	-	-	-	-	-		71.858.135	-		71.858.135
Majorare capital social Share Capital Increase	42.965.689	-	-	-	-	-	-	-		42.965.689
Majorare prime de emisiune Share Premium Increase	-	21.482.844	-	-	-	-	-	-		21.482.844
Diferente capitalizare aferente impozitului amanat Capitalization differences related to deferred tax	-							95.048		95.048
Constituire rezerva legala					3.930.969		(3.930.969)			-
Legal Reserve Alte reserve Other reserve	-	-	-	-		19.590.272	(19.590.272)	-	-	-
31-Dec-22	102.745.391	21.735.848	-	31.455.172	13.361.890	53.179.602	155.026.693	(3.508.324)	-	373.996.272
Rezultatul global current Current global result Constituire rezerva legala Legal Reserve	-	-	-	-	- 1.434.412	-	28.688.240 (1.434.412)	-	-	28.688.240
30-lun-23	102.745.91	21.735.848	-	31.455.172	14.796.302	53.179.602	182.280.522	(3.508.324)	-	402.684.512

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

1. Legal principles

The interim individual financial statements as at 30 June 2023 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim condensed individual financial statements as at 30 June 2023 included in this report are unaudited and an external limited review by an auditor was not performed.

The interim condensed individual financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the annual individual financial statements as of December 31, 2022.

Selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the fianancial position and performance of the company since the last annual individual financial statements as at 31 December 2022.

2. Accounting policies

The accounting policies of the company are aligned with the international financial reporting standards (IFRS). A detail of them can be found in the individual financial statements at 31 December 2022.

3. Accounting estimates

The entity makes certain estimates and assumptions concerning the future. Estimates and judgements are assessed continuously based on the experience historical and other factors, including expectations regarding future events deemed to be reasonable in the circumstances. In the future, actual experience may differ from these estimates and assumptions.

4. Revenues

Sale revenues	30-lun-23	30-lun-22
Sales of finished goods	87.355,143	121.731.759
Sales of goods	4.756.279	9.325.433
Revenues from services rendered	774.882	663.453
Discounts granted	(13.913.612)	(8.301.517)
Total	78.972.692	123.419.128

The main revenues realized by the entity in 2023 were from the sale of finished products 87.35 million lei, the sale of goods 4.75 million lei and services rendered 0.77 million lei, while the value of discounts granted was 13.91 million lei.

5. Other operational revenues

Other operational revenues are generated from activities that are not part of the general subject of activity of the entity, which is why they are presented differently from income from sales.

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 June 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

5. Other operational revenues (continued)

Other operational revenues	30-lun-23	30-lun-22
Revenues from various activities	14.840.057	11.067.198
Subsidies for operating activities	51.392	56.028
Revenues from subsidy to asset values	37.818	37.818
Revenues from indemnifications	31.898	12.394
Total	14.961.165	11.173.438

In the category of incomes from various activities are included incomes of greenhouse gas certificates are accounted for. Revenues related to the operating subsidy in the amount of 0.056 million lei to the state aid granted during the COVID 19 pandemic and to the professional development project, co-financed by the Human Capital Operational Project (POCU).

Other gains and losses	30-lun-23	30-lun-22
Income from the sale of assets	192.700	234.978
Expenses from the sale of assets	-	(161.976)
Revenue from the cancellation of provisions	10,797,513	7.550.685
Revenues from the resumption of value adjustments regarding impairment of current assets	605,507	1.646.590
Expenses from establishing provisions	(3,149,172)	(2.929.951)
Expenses from value adjustments regarding impairment of current assets	(626,748)	(584.657)
Gains and losses Total	5.713.391	7.862.077

6. Operating expenses

Other operating expenses	30-lun-23	30-Jun-22
Utilities	11.432.939	13.297.815
Transport and logistics	8.133.511	10.425.022
Miscellaneous	6.990.794	8.722.224
Other services provided by third parties	2.212.774	1.536.833
Advertising	1.793.039	637.926
Repairs	1.465.549	1.773.493
Taxes	1.083.831	690.549
Insurance	575.478	405.891
Commissions	258.376	92.025
Rent	203.942	50.197
Personal training	90.520	105.491
Post and telecommunications	81.210	73.441
Total	34.321.964	37.810.907

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 June 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

7. Personnel structure

The structure and average number of employees is: 289.

Average number of employees	30-lun-23	30-lun-22
Administrative staff	76	70
Personnel in production	213	193
Total	289	263

8. Financial income and expenses

Financial Income	30-lun-23	30-Jun-22
Income from interest	3.203.282	179.203
Exchange rate differences in income	862.230	34.807
Total	4.065.512	214.010

Financial Expenses	30-lun-23	30-Jun-22
Interest costs	(213.825)	(130.025)
Other financial expenses	(166.519)	(164.935)
Exchange rate differences	(788.374)	(63.397)
Total	(1.168.717)	(358.357)

Financial expenses consist mainly of the following categories: Interest expenses 0.21 million lei, Expenses related to exchange rate differences related to 0.78 million lei and other financial expenses 0.16 million lei.

Financial income is represented by interest income of 3.20 million lei, income from exchange rate differences of 0.86 million lei.

9. Inventory

Inventory	30-lun-23	31-Dec-22
Raw materials and consumables	5.279.548	4.637.181
Adjustments	-	-
Packing	3.203.315	4.735.920
Adjustments	(1.417.850)	(2.400.413)
WIP	163.776	139.893
Adjustments	-	-
Billets and finished products	17.617.075	13.430.515
Adjustments	(328.479)	(328.479)
Merchandise	1.963.642	2.727.871
Adjustments	(362.603)	(362.602)
Total	26.118.424	22.579.885

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

9. Inventory (continued)

The cost of inventories recognized in the income statement has the following structure:

Raw materials and consumables	30-lun-23	30-lun-22
Raw materials	7.899.313	8.637.741
Auxiliary materials	3.028.978	3.628.101
Packing	95.369	409.606
Merchandise	2.550.917	2.766.912
Inventory items	128.809	173.266
Other consumables	70.615	41.828
Miscellaneous	2.399.529	2.900.499
Total	16.173.533	18.557.954

Inventory Adjustments

Where necessary, adjustments are made for inventory items, physically or morally exploited. The net realizable value is estimated on the basis of the selling price less the sales costs.

10. Commercial receivables and other receivables

Commercial receivables and other receivables	30-lun-23	31-Dec-22
Trade receivables	28.266.012	26.231.945
Adjustments for trade receivables	(1.543.858)	(1.623.228)
Intragroup receivables	9.023	-
Corporate tax	5.797.217	5.086.507
Other debts against the State Budget	760.638	864.365
Subsidies	40.750	630.237
Sundry debtors and other receivables	17.659.942	301.501
Adjustments for other receivables	-	-
Total financial assets other than cash,	50 000 704	24 404 225
classified as loans and receivables	50.989.724	31.491.326
Advance paid	6.953.751	18.757.323
Total	57.943.475	50.248.650

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

11. Trade and other payables

Trade and other payables	30-lun-23	31-Dec-22
Trade liabilities	11.773.757	17.179.797
Suppliers of fixed assets	(153.924)	7.479.514
Intra-group liabilities	15.170	11.239
Lease liabilities	-	2.838
Debt related to employees	1.430.774	2.081.858
Taxes and social contributions	796.808	1.065.719
Other tax liabilities	2.015.098	745.965
Other liabilities	5.826.642	13.568.543
Interest to pay	-	-
Total debt less loans classified as measured at amortized cost	21.704.325	42.135.473
Advances	716.460	425.669
Revenue in advance	5.893.959	4.651.820
Total	28.314.744	47.212.961

12. Issued Capital

On the 30st of June 2023 the structure of issued capital was as follows:

Issued capital structure	30-lun-23	31-Dec-22
Subscribed share capital	93.531.042 lei	93.531.042 lei
Elements assimilated to capital	9.214.349 lei	9.214.349 lei
Total issued capital	102.745.391 lei	102.745.391 lei

On the 30st of June 2023 the structure of subscribed share capital was as follows:

Structure of subscribed share capital	30-lun-23	31-Dec-22
Number of authorized shares	935.310.418 buc	935.310.418 buc
Number of subscribed and paid-up shares	935.310.418 buc	935.310.418 buc
Number of subscribed and unpaid-up shares	-	-
Nominal value of a share	0.10 lei	0.10 lei

All shares of the company are common and have the same voting right.

The movements of the capital structure in 2023 are presented in the following table:

	30-lun-23		31-Dec-22	
	Number	Amount	Number	Amount
Ordinary shares of RON 0.1 each	935.310.418 buc	93.531.041 lei	505.653.533 buc	50.565.353 lei
Reduction by entrainment of losses	-	-	-	-
Emissions during the year		-	429.656.885 buc	42.965.688 lei
Purchase of own shares	-	-	-	-
TOTAL	935.310.418 buc	93.531.041 lei	935.310.418 buc	93.531.041 lei

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

12. Issued Capital (continued)

The shareholding structure on 31 December 2022 consists of:

Shareholder	Shares	Percent
S.C PAVAL HOLDING S.R.L	731.442.021	78.2031%
PIF Industrial	156.730.172	16.7570%
Alti actionari/others	47.138.225	5.0399%
TOTAL	935.310.418	100.0000%

Source: DEPOZITARUL CENTRAL Data: 12/31/2022

As a result of the transactions on the capital market in 2023, the shareholding structure on 30 June 2023 is composed of:

Shareholder	Shares	Percent
S.C PAVAL HOLDING S.R.L	753.963.090	80.6110%
PIF Industrial	156.730.172	16.7570%
Alti actionari/others	24.617.156	2.632%
TOTAL	935.310.418	100.0000%

Source: DEPOZITARUL CENTRAL Data: 4/18/2022

13. Transactions with Affiliates

The company's affiliates in 2023 are:

- DEDEMAN SRL with registered office in Bacău, Str. Alexei Tolstoi, nr. 8, CUI: 2816464, Nr.Ord.Reg.Com.: J04/2621/1992 significant shareholder;
- PIF INDUSTRIAL SRL with registered office in Bacău, Str. Alexei Tolstoi, nr. 8, CUI: 18227759, Nr.Ord.Reg.Com.: J04/2200/2005 shareholder;
- DEDEMAN AUTOMOBILE SRL with registered office in Bacău, Str. Republicii, Nr. 185, CUI: 15934070, Nr.Ord.Com.: J04/ 1513/2003 company from Dedeman group;
- PAVAL HOLDING SRL with registered office in Bacău, Str. Alexei Tolstoi, nr. 8, CUI: 39895050, Nr.Ord.Reg.Com.: J04/ 1405/2018 company from Dedeman group;
- Sologon Daniel General Manager and President of Board of Directors
- Karina Paval member of the Board of Directors
- Dana-Rodica Beju member of the Board of Directors
- Dragos Paval member of the Board of Directors
- Adrian Fercu member of the Board of Directors

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

13. Transactions with Affiliates (continued)

Transactions with affiliated parties are summarized in the following table:

	Sales		Acquisitio	Acquisitions	
Affiliates	1 Jan – 30 lun 2023	1 Jan – 30 lun 2022	1 Jan – 30 lun 2023	1 Jan – 30 lun 2022	
Dedeman SRL	4.726.997	14.950.228	73.356	134.727	
Total	4.726.997	14.950.228	73.356	134.727	

Amounts expressed in Lei

Balances with affiliated parties are summarized in the following table:

	Receivables from affilia	ted parties	Debts to affiliated	parties	Given l	oans
Affiliates	30-lun-2023	31-Dec-22	30-lun-2023	31-Dec-22	30-lun-2023	31-Dec-22
Dedeman SRL	9.023	9.023	15.170	11.239	-	-
Total	9.023	9.023	15.170	11.239	-	-

Amounts expressed in Lei

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

14. Cash and cash equivalents

Cash and cash equivalents	30-lun-23	31-Dec-22
Available in the bank	59.999.842	133.896.748
Cash and cash equivalents	2.820	13.138
Total	60.002.662	133.909.885

On June 30, 2023 there are no financial instruments that generate exposure to credit risk. The balances of the cash accounts denominated in foreign currency on 06.30.2023 are not significant.

On June 12, 2023, Cemacon signs as borrower and guarantor a credit agreement in the amount of 17.850.000 euros.

15. Adjustments of accounting errors

During January-June 2023, the Company did not record corrections of accounting errors, related to the previous years.

16. Other information

Segment Reporting:

The company has a single reporting segment, represented by the production and marketing of building bricks. The nature of the products in the range of the Company is similar, as well as their production process. Also, the nature of the economic and legislative environment to which the Company is subject is the same for all the production and marketing activities undertaken by the Company. The company does not record significant sales on the foreign market that would meet the reporting criteria of a distinct segment. The assets held by the Company are fully located within Romania and are used to produce and market the products mentioned above. Also, all liabilities, respectively the results recorded in the individual financial statements, are exclusively related to the only segment of the Company's activity, represented by the production and marketing of building bricks.

Information on Company Presentation:

Cemacon SA is a Romanian legal entity, incorporated as a joint stock company pursuant to the GD No. 1200/1991 with registered office in Cluj-Napoca, 178K Calea Turzii Street, Hexagon Offices, 1st Floor, county of Cluj. The company's main object of activity is the "Manufacture of bricks, tiles and construction products, from baked clay".

Conversion bases used to express in national currency assets and liabilities, income and expenses originally denominated in a foreign currency:

Main exchange rates used to convert foreign currency denominated balances into lei at 31 December 2022 and 30 June 2023 are:

		Exchange rate		
Foreign currency	Abbreviation	30-Jun-23	31-Dec-22	
Dolar SUA	USD	4.5713	4.6885	
Euro	EUR	4.9598	4.9315	

Note la Situatiile Financiare Individuale (Notes to the standalone financial statements) pentru perioada incheiata la 30 Iunie 2023 (for the period ended 30 June 2023)

(toate sumele sunt exprimate in RON, daca nu este specificat altfel) (all amounts are expressed in RON, unless otherwise stated)

16. Other information (continued)

Amendments:

Administrators do not have the right to subsequently amend the financial statements. The financial statements together with the notes to the financial statements are authorized to be issued on August 31, 2023. It is not possible for the financial statements to be amended after they have been issued.

The half-yearly financial statements were not audited.

Contingencies

Taxation

The Company considers that it has paid in full and in full all taxes, penalties, penalties and penalties, insofar as this is the case. All amounts due to the State for taxes have been paid or recorded at the balance sheet date. The fiscal system in Romania is undergoing consolidation and harmonization with European legislation, with different interpretations of the authorities in relation to tax legislation, which may give rise to additional taxes, fees and penalties. If the state authorities discover violations of the legal provisions in Romania, they may, as the case may be: confiscation of the amounts in question, imposition of additional tax obligations, application of fines, application of late payments (applied to the actual payment amounts). Therefore, the fiscal sanctions resulting from violations of the legal provisions may reach significant amounts to be paid to the state. In Romania, the fiscal exercise remains open for verification for a period of 5 years.

Transfer price

In accordance with relevant tax legislation, the tax assessment of a transaction with affiliated parties is based on the concept of market price for that transaction. Based on this concept, transfer pricing needs to be adjusted to reflect market prices that would have been set between entities that do not have an affiliate relationship and that act independently, based on "normal market conditions".

It is likely that transfer pricing checks will be carried out in the future by tax authorities to determine whether those prices comply with the "normal market conditions" principle and that the taxpayer's taxable base is not distorted.

Director General Director Financiar

Sologon Daniel Cojocaru-Lungu Bogdan

The information contained in this document are provided under IFRS (International Financial Reporting Standards). The company has made every effort to ensure the information presented is complete, accurate and free of material errors. Where necessary, both the company and management, used the professional judgment in conjunction with interantional financial reporting standards to present information in a manner consistent with the specific activity of the business. Interpretation of information presented in this document must be made in accordance with these standards. If there are gaps nor interpretations different from the mentioned regulations the provisions set out in International Financial Reporting Standards (IFRS) will apply. The unaudited financial information set forth above is preliminary and subject to adjustments and modifications. Adjustments and modifications to the financial statements may be identified during the course of the audit work, which could result in significant differences from this preliminary unaudited financial information.

This document was translated from Romanian to English using automated translating software, for information purposes only. Cemacon SA is not responsible for any translation errors or misinterpretation of information contained in this document. Reporting language is Romanian and in case of misinterpretation the Financial Statements issued in Romanian shall apply.



Report of the Board of Directors for the individuals and consolidated summary interim financial statements at 30.06.2023 prepared in accordance with Annex 14 of the ASF Regulation no. 5/2018 - Non-Audited

Report date - 31.08.2023





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1. Issuer Identification Data

Name: CEMACON SA

Headquarters: Cluj-Napoca, Calea Turzii street, no. 178K, first floor, Cluj County

E-mail: office@cemacon.ro

Web Page: www.cemacon.ro

Unique Registration Number: 677858

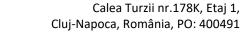
Trade Registration Number: J12/2466/2012

Regulated market - Bucharest Stock Exchange, main segment, standard category, trading symbol CEON

The subscribed and paid-in share capital is 93.531.041,80 lei

The main characteristics of the securities issued by the issuer: 935.310.418 ordinary shares with a nominal value of 0.1000 lei issued in dematerialized form.





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2. Major events that took place in the first half of 2023; the risks considered by the company

2.1. Major events that took place in the first half of 2023

The increase in bank interest rates, inflation and external uncertainties have generated a trend of prudence in the area of real estate acquisitions and in the area of real estate development, which led in the first half of 2023 to a decline in activity in the area of construction materials, a decline that impacted and CEMACON activity.

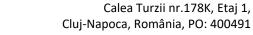
During the first semester of 2023, the operational activity proceeded normally, with all operational production capacities and working at maximum potential. The annual maintenance works were carried out as well as those postponed from previous years. Also, in the first semester of this year, part of the investment and modernization works of the manufacturing line at the Recea Factory were carried out. Due to the general economic context, sales and receipts decreased compared to the previous year, which was an exceptional year, closing an economic cycle of growth. The company's liquidity is still very high, even if in the context of the acquisition of the Euro Caramida factory in Biharia, substantial cash outflows were recorded.

In the first semester, on 03.05.2023, the approval was obtained from the Competition Council for the acquisition of the ceramic block factory Euro Caramida SA, and on 16.06.2023 the purchase contract was signed for the purchase of EURO CARAMIDA S.A. shares. Later, CEMACON submitted to ORC Bihor the documentation for the registration of the change in the shareholding of the company Euro Caramida SA, and on 26.07.2023, ORC Bihor issued the registration certificate and the resolution attesting the transfer of the ownership of EURO CARAMIDA shares S.A., CEMACON thus becoming the owner of the EURO CARAMIDA ceramic block factory at the end of July.

Transactions with related parties for the first semester of 2023 did not have a significant impact on the economic-financial position of the company and were carried out on the basis of the contract for the supply of finished products and goods.

Details regarding transactions with related parties can be found in chapter 5 of this report.





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2.2. Risks considered by the company. The main risks and uncertainties that the company analyzes for the next six months are:

The main risks and uncertainties that the company analyzes for the next 6 months are:

a) The context of the national and international economic environment. Currently, the internal and external economy is impacted both by the still high inflation and by the slowdown in economic activity due to the increase in interest rates and the tightening of monetary policies. The company constantly analyzes the implications of the general internal and external macroeconomic context on the activity and focuses its efforts on managing the impact of various external factors. CEMACON's strategy is to monitor external developments, macroeconomic indicators with an impact on the company's activity and to adapt according to the general economic context.

b) Uncertainties related to frequent changes in the fiscal and legislative framework are also a concern of the company's management, considering the potential impact both on salary costs and on market demand. The company has carried out several simulations regarding the potential impact of the fiscal measures announced in the media in the last two months, and in the event that the announced measures will materialize in legislation, the simulations carried out show a significant impact both in terms of turnover and costs. The company proposes to adapt its policies to reduce as much as possible the impact of potential changes.

c) The war in Ukraine continues to have an impact on the prices of raw materials used by the company in the recipe, on packaging and on energy, which leads to maintaining a high production cost. Also, the uncertainty related to the war in Ukraine has an impact on the contractual periods negotiated with suppliers, as it is difficult to conclude long-term contracts.

3. Financial status

3.1. In a market context marked by the maintenance of inflation at a high level, combined with the decrease in demand for masonry materials, the company has made every effort to maintain the level of activity, applying management strategies as efficient as possible to manage costs and the activity of sale. However, the level of sales entered a downward trend that is reflected in the company's six-month results.

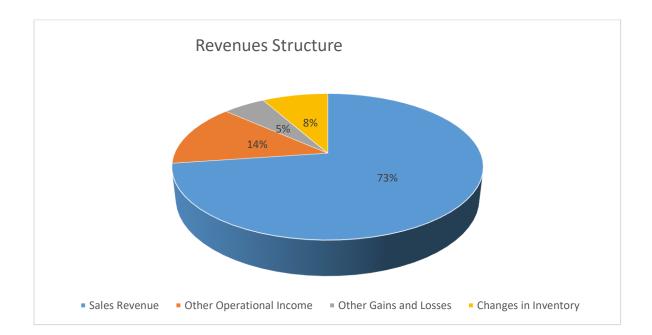
Reported to the year 2022, the percentage share of revenues from ceramic blocks and goods remained similar, as can be seen in the graph below:





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3.2. Presentation and analysis of trends, elements, events or uncertainty factors that affect or could affect the issuer's liquidity, compared to the same period last year.

As of 30.06.2023, the company has a solid financial position in the context of the cash outflow due to the acquisition of the shares of the EURO CARAMIDA factory. In order to reduce the risks in the relationship with the distributors, the company has concluded a commercial credit insurance contract with the company COFACE - a reference company in the field of commercial insurance with over 70 years of experience in the field.

3.3. Presentation and analysis of the effects on the issuer's financial situation of all capital expenditures, current or anticipated (specifying the purpose and sources of financing of these expenditures), compared to the same period last year.

The table below shows the comparative situation of treasury flows on 06.30.2023 and 06.30.2022:

Cash flow from operating activities	30-Jun-23	30-Jun-22
	LEI	LEI
Customer encashments	94,691,011	136,179,406
Supplier payments	(57,130,355)	(59,379,192)
Payments to employees	(17,343,802)	(15,790,472)
Tax Payments	(11,746,605)	(19,381,667)







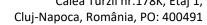
Income Tax Paid	(710,710)	(4,624,385)
Inssurance encashments	30,351	0
Insurrance payments	(490,575)	(337,016)
Interest Paid	(123,819)	0
Other Encashmants	0	43,913
Other Payments	0	0
Payments for leasing contracts for short term	(203,942)	(50,197)
Cash from operating activities	6,971,555	36,660,390
Cash flow from investing activities		
Payments for aquiring assets	(36,133,051)	(18,509,471)
Encashments from sold assets	229,313	279,623
Encashments from interest	3,203,282	179,203
Loans to other parties	(17,565,503)	0
Stock Aquisitions	(121,294,047)	0
Other Encashmants	3,462,009	596,792
Cash from investing activities	(168,097,998)	(17,453,852)
Cash flow from financing activities		
Payment of debts related to financial-capital leasing	(1,304,503)	(1,911,224)
Warranty receipts	0	0
Guarantee payments	0	0
Loan repayments	0	0
Cash from financing activities	86,996,602	(2,041,249)
Effect of exchange rate changes	222,618	(29,157)
Net increase/decrease in cash and cash equivalents	(73,907,223)	17,136,131
Cash and cash equivalents at beginning of period	133,909,885	84,223,350
Cash and cash equivalents at end of period	60,002,662	101,359,481

For the year 2023, the company has approved by the General Meeting of Shareholders of 27.04.2023 an investment plan that it is implementing, considering the benefits brought by them that will be reflected in cost efficiencies, modernizations for manufacturing lines and product development we. The main investments of the company refer to financing projects from Norwegian non-reimbursable funds.

Other data about the economic and financial situation of the company can be found below:

BALANCE SHEET ELEMENTS	AMOUNT
Tangible fixed assets	238,562,278
Trade receivables and similar	57,943,475
Cash and cash equivalents	60,002,662







Debt situation		
CURRENT DEBT	30.06.2023	31.12.2022
Trade and similar debts	28,314,744	47,212,962
Loans	12,656,670	-
Debts from leasing operations	737,142	702,461
Financial leasing obligations	1,701,014	1,843,729
Investment grants	1,006,456	766,040
Profit tax liabilities	-	-
Provisions	5,424,833	10,045,567
Total Current Debts	49,840,860	60,570,757
LONG-TERM DEBT		
Trade and similar debts	-	-
Other Loans	6,291,439	-
Loans	75,940,020	-
Debts from leasing operations	4,579,492	4,937,224
Financial leasing obligations	1,787,978	2,555,458
Investment grants	8,952,334	6,735,832
Deferred tax	3,004,628	3,004,628
Provisions	2,848,866	2,848,866
Total Long Term Debts	103,404,757	20,082,009
TOTAL DEBT	153,245,616	80,652,765

Cost and expense items with a share of at least 20% in net sales or gross revenue	Amount
Staff expenditure	(24,570,980)
Other operating expenses	(34,321,964)
risk provisions and for various expenses	8,273,700





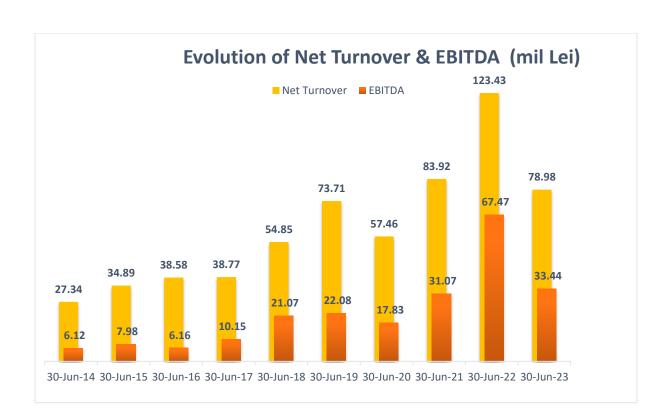


3.4. Presentation and analysis of events, transactions, economic changes that significantly affect revenues from the core business. Specifying the extent to which the revenues of each identified element were affected. Compared to the corresponding period last year.

The company's revenues for the first semester of this year were in line with the general decline recorded by the construction materials market in the general macroeconomic context.

The relevant financial indicators for the company on 30.06.2023 can be found in the table below:

Relevant financial indicators	30-Jun-23
1. Current liquidity indicator	3,27
2. Indebtedness indicator	22%
3. Flow rate - customers (days)	105
4. Rotation speed of total assets	24%







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4. Changes affecting the issuer's capital and management

4.1. Description of cases in which the company was unable to meet its financial obligations during that period:

Not necessary.

4.2. Description of any change regarding the rights of the holders of securities issued by the company:

Not necessary.

5. Significant transactions

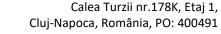
Transactions with related parties for the first semester of 2023 did not have a significant impact on the economic-financial position of the company and were carried out on the basis of the goods supply contract concluded between the company and DEDEMAN SRL.

The table below presents details regarding the transactions with the affiliated parties for the period 01.01.2023 - 30.06.2023:

Туре	Sales	Services	Loans granted
Affiliated Part	1 Jan - 30 June 2023	1 Jan - 30 June 2023	1 Jan - 30 June 2023
Dedeman SRL	4,726,997 lei	73.356 lei	Not applicable

Daniel Sologon Chairman of the Board







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Statement

Subscriber, Şologon Daniel - as Chief Executive Officer of Cemacon SA, I declare under my own responsibility that according to our knowledge, the half-yearly financial statement, prepared in accordance with the accounting standards applicable to our company, provides a fair and true image to assets, financial position, profit and loss account of Cemacon SA and that the half-yearly report (made up of the Individual Financial Statements) prepared on June 30, 2023, presents fairly and completely informations about Cemacon SA. The Company's financial statements have been prepared taking into account the fact that Cemacon SA operates in continuity.

Chief Executive Officer

Daniel Şologon

