

Synthesis report on the economic and financial indicators

1. Financial position - lei

	30.09.2023	30.09.2022	% Elements in total assets / total liabilities 2023	% Elements in total assets / total liabilities 2022	% 2023/ 2022
I. Total assets (TA) from which:	22,532,603	14,671,887	100.00	100.00	53.58
1. Fixed assets from which:	5,927,304	5,132,025	26.31	34.98	15.50
1.1. land and landscaping	862,531	866,090	3.83	5.90	- 0.41
1.2. constructions	2,944,873	3,189,008	13.07	21.74	- 7.65
1.3. other fixed assets	1,019,824	1,062,687	4.53	7.24	- 4.03
1.4. tangible fixed assets under construction	978,795	14,240	4.34	0.10	6.773.56
1.5. advances granted for tangible assets	121,281	-	0.54	-	-
2. Current assets from which:	16,548,232	9,489,109	73.44	64.68	74.39
2.1. stocks	5,768,821	5,593,275	25.60	38.12	3.14
2.2. trading receivables and other receivables	10,572,530	3,141,910	46.92	21.42	236.50
2.3. cash register and bank accounts	206,881	753,924	0.92	5.14	- 72.56
3. Other assets	57,067	50,753	0.25	0.34	12.44
II. Total liabilities (TP) from which:	22,532,603	14,671,887	100.00	100.00	53.58
1.Total debts from which:	11,269,004	5,588,611	50.01	38.09	101.64
1.1. with payment under one year	8,890,586	3,203,807	39.46	21.84	177.50
1.2. with payment longer than one year	2,233,511	2,257,069	9.91	15.38	1.04
1.3. Provisions for employee benefits	144,907	127,735	0.64	0.87	13.44
2. Equity	11,263,599	9,083,276	49.99	61.91	24.00

From the comparative analysis of the balance sheet items, it was noticed an increase by 15.50% of the fixed assets and an increase of the current assets by 74.39% compared to 2022. The weight of debt in total assets was only 50.01% period in which equity oscillated between 61.91% and 49.99% of total assets.



2. The overall result is the following:

- lei

Current no.	Overall result elements	30.09.2023	30.09.2022	2023/2022 (%)
1.	Total income	32,787,972	22,875,124	43.33
1.1.	Exploitation income, from which	32,526,070	22,781,321	42.78
1.1.1.	Sales income - turnover	32,762,155	22,355,837	46.55
1.2.	Financial income	261,902	93,803	179.20
2.	Total expenses	30,484,486	21,867,302	39.41
2.1.	Exploitation expenses, from which:	29,988,868	21,698,738	38.21
2.1.1.	Expenses related to raw materials and materials	11,395,530	8,068,238	41.24
2.1.2.	External expenses related to energy and water consumption	1,231,215	1,194,886	3.04
2.1.3.	Expenses related to staff	10,927,166	9,406,178	16.17
2.1.4.	Expenses with amortization	366,419	335,883	9.09
2.1.5.	Other exploitation expenses	6,457,695	3,063,968	110.76
2.1.6.	Adjustments current asset	4	-	-
	Expenses	4	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(389,161)	(370,415)	5.06
	Expenses	-	-	-
	Incomes	389,161	370,415	5.06
2.2.	Financial expenses	495,618	168,564	194.02
3.	Gross profit/loss (1-2) from which:	2,303,486	1,007,822	128.56
3.1.	Exploitation profit/loss	2,537,202	1,082,583	134.37
3.2.	Financial profit/loss	(233,716)	(74,761)	212.62
4.	Profit tax	275,648	-	-
5.	Net profit/loss	2,027,838	1,007,822	101.21

From the analysis of the information mentioned above we notice a 46.55% increase in turnover and total revenues by 43.33%, compared to 2022. Compared to the same period of the previous year, total expenses increased by 39.41%.

3. Cash – Flow

At the end of the period, the cash has a decrease by (609,642) lei, compared to the beginning of the reporting period. The net cash on September 30th, 2023 is recording a decrease to the amount of (547,043) lei, compared to the same period of the previous year.

- lei

	30.09.2023	30.09.2022
Net cash from the exploitation activities	354.306	968.977
Net cash from the investment activities	(963.948)	(383.817)
Net cash from the financing activities	-	-
Net increase /decrease of cash and cash equivalent	(609,642)	585,160
Cash and cash equivalent at the beginning of the period	816,523	168,764
Cash and cash equivalent at the end of the period	206,881	753,924





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4. The overall result for the third quarter are as follow:

- lei

Current no.	Overall result elements	Trim. III 2023	Trim. III 2022	2023/2022 (%)
1.	Total income	10,300,892	7,942,036	29.70
1.1.	Exploitation income, from which	10,197,225	7,857,072	29.78
1.1.1.	Sales income - turnover	11,484,040	7,538,655	52.34
1.2.	Financial income	103,667	84,964	22.01
2.	Total expenses	9,185,007	7,465,621	23.03
2.1.	Exploitation expenses, from which:	8,992,230	7,325,410	22.75
2.1.1.	Expenses related to raw materials and materials	2,814,193	2,940,125	-4.28
2.1.2.	External expenses related to energy and water consumption	335,342	340,095	-1.40
2.1.3.	Expenses related to staff	3,622,754	3,110,357	16.47
2.1.4.	Expenses with amortization	125,142	114,187	9.59
2.1.5.	Other exploitation expenses	2,279,966	992,332	129.76
2.1.6.	Adjustments current asset	-	-	-
	Expenses	-	-	-
	Incomes	-	-	-
2.1.7.	Adjustments for provisions	(185,167)	(171,686)	7.85
	Expenses	-	-	-
	Incomes	185,167	171,686	7.85
2.2.	Financial expenses	192,777	140,211	37.49
3.	Gross profit/loss (1-2) from which:	1,115,885	476,415	134.23
3.1.	Exploitation profit/loss	1,204,995	531,662	126.65
3.2.	Financial profit/loss	(89,110)	(55,247)	61.29
4.	Profit tax	156,533	-	-
5.	Net profit/loss	959,352	476,415	101.37

Representative of the President of the Board of Administration,
Eng. HAMIDI HAISSAM



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Announcement regarding the availability of quarterly report

S.C. CONTED S.A., having its headquarters in Dorohoi locality, str. 1 Decembrie nr. 8, Botoșani County, registered at the Trade Register Office with no. J07/107/1991, sole registration code RO622445, informs that the quarterly report on 30.09.2023, drafted according to art. 69 of Law no. 24 of 21 March 2017, is available to the shareholders, investors and to the public, from 14.11.2023, at 18:00 on the website of the company - www.conted.ro, at the **Shareholding** section.

For additional information, call the phone number: 0231/610067, interior 106, contact: Mihai Elena.

The report can also be accessed at the link below:

**Representative of the President of the Board of Administration,
Eng. HAMIDI HAISSAM**

