

CONPET S.A.
 No. 1-3, Anul 1848 Street, Ploiesti, Prahova, Romania
 Tax Identification Number 1350020
 NACE Code 4950
 Registered at Prahova Trade Registry under number J29/6/22.01.1991
 Subscribed and paid-up share capital 28,569,842.40 RON

No. 41015/ 14.11.2023

Financial results for the period January–September 2023

CONPET SA registered, within the first 9 months 2023, a turnover of 365.40 mRON, higher by 4.0% YoY.

On September 30, 2023 the operating revenues recorded an increase by 3.9% YoY (404.67 mRON: 9 months 2023 from 389.54 mRON: 9 months 2022).

The operating expenses recorded an increase by 5.0% as compared to the same period in 2022 (9 months 2023: 351.12 mRON, 9 months 2022: 334.39 mRON). The increase in the operating expenses was mainly determined by the increase of the expenses with the modernization quota, of the personnel expenses, of the depreciation and of the expenses with transport by rail.

The operating profit achieved in 9 months 2023, of 53.55 mRON, is lower by 1.61 mRON as compared to 9 months 2022.

In the first 9 months 2023 the company registered a net profit of 49.80 mRON, lower as compared to the same period of 2022 by 2.94 mRON, but over the budgeted level.

Financial Results

Indicators (thousand RON)	9 months 2023	9 months 2022	Variation (%) 2023/2022	Quarter III 2023	Quarter III 2022	Variation (%) Quarter III 2023/2022
Net Turnover	365,395	351,419	▲ 4.0%	124,197	118,261	▲ 5.0%
Operating Revenues	404,668	389,543	▲ 3.9%	140,306	128,728	▲ 9.0%
Operating Expenses	351,119	334,385	▲ 5.0%	117,715	110,081	▲ 6.9%
EBITDA	100,526	95,128	▲ 5.7%	40,215	32,195	▲ 24.9%

Indicators (thousand RON)	9 months 2023	9 months 2022	Variation (%) 2023/2022	Quarter III 2023	Quarter III 2022	Variation (%) Quarter III 2023/2022
Operating Profit (EBIT)	53,549	55,158	▼ 2.9%	22,591	18,647	▲ 21.2%
Total revenues	409,825	396,949	▲ 3.2%	141,645	131,863	▲ 7.4%
Total expenses	351,330	334,793	▲ 4.9%	117,785	110,280	▲ 6.8%
Gross Profit (EBT)	58,495	62,156	▼ 5.9%	23,860	21,583	▲ 10.6%
Net Profit	49,798	52,734	▼ 5.6%	20,316	18,625	▲ 9.1%

We mention that, the Interim Financial Statements concluded on 30.09.2023 have not been audited.

Director General
Eng. TUDORA Dorin
electronic signature

Economic Director
Econ. TOADER Sanda
electronic signature