

**Date:** 08.04.2024  
**Name of the issuing company:** Aquila Part Prod Com S.A.  
**Headquarters:** Ploiești City, 105A Malu Rosu Street,  
Prahova County, Romania  
**Telephone number:** 0244.594.793  
**Sole identification code:** 6484554  
**Trade registry reg. no.:** J29/2790/1994  
**Subscribed and paid capital:** 180,000,360 lei  
**Total no. of shares:** 1,200,002,400 shares  
**Market on which securities are traded:** Bucharest Stock Exchange, Premium Tier

## ANNOUNCEMENT

Aquila Part Prod Com SA informs shareholders and investors about the investment program for 2024.

**Catalin Vasile**  
CEO

### **AQUILA budgeted investments of EUR 16.9 million for the renewal of the fleet and warehouse equipment**

Press release

**Ploiești, April 8<sup>th</sup>, 2024:** AQUILA (symbol AQ), the market leader in the field of integrated distribution and logistics services for consumer goods, in Romania and the Republic of Moldova, with almost 30 years of experience in this industry, has budgeted investments of EUR 16.9 million for means of transport and warehouse equipment, in line with its sustainability objectives.

From this amount, AQUILA allocates EUR 10.9 million for the purchase of 300 Euro 6 vehicles, to replace older vehicles with less polluting ones and with a higher transport capacity. The company aims to continue investments in technology and operational efficiency, by investing EUR 4.6 million in warehouse equipment. The budget is subject to shareholder approval at the General Meeting of Shareholders from April 29<sup>th</sup>, 2024.

### **Răzvan Bagherea, Director of Organization and Human Resources, AQUILA:**

"We have committed to long-term development and operational excellence through efficiency and sustainability, key elements for the targeted strategy. We

continue investments and the implementation of measures to ensure the necessary resources for achieving the decarbonization goals set and reducing greenhouse gas emissions by 10% by 2026, with 2021 as the reference year. We have a firm commitment to reduce the environmental impact through fleet renewal, optimizing transport routes, streamlining logistics operations, and using alternative energy sources."

In 2023, we invested approximately EUR 9 million, of which more than EUR 7 million were allocated to the purchase of over 190 transportation means. With a diversified fleet of over 1,600 vehicles, AQUILA transports goods of all temperature categories (ambient, refrigerated, frozen), both nationally and internationally.

The investments proposed for 2024 target work equipment for warehouses, which ensure higher productivity, such as forklifts, aerial platforms, and wrapping machines that will contribute to reducing the amount of wrap used and consolidate better the goods on pallets.

AQUILA owns 14 consumer goods distribution centers, 4 logistics platforms, and 6 cross-docking points, providing a capacity of over 123,000 pallets, of which

77% are for ambient environment, 7% for refrigerated environment, and 16% for frozen environment.

In 2023, AQUILA recorded the best results since the company's inception, achieving a 14% increase in both revenues, which reached RON 2.5 billion, and net profit, amounting to RON 97 million.

## About AQUILA

AQUILA operates in Romania and the Republic of Moldova, with an integrated business model, with activity in the following business segments: distribution, logistics, and transport. AQUILA sells consumer goods in over 72,000 points of sale across all FMCG retail channels, covering over 90% of the market. The integrated product portfolio totals over 10,000 products, with own brands as Gradena: frozen vegetables and fruits; LaMasă: semi-cooked frozen meats; Yachtis: frozen fish and seafood products; and also well-known brands from different categories such as: personal care products - Rexona, Dove; sweets - Kinder, Raffaello, Snickers or Mars; coffee - Lavazza; cleaning products - Dero, Cif or Coccolino; pet food - Whiskas, Pedigree; hygiene products - Kleenex,

Kotex, Zewa, Tena, Libresse; baby diapers – Huggies; frozen vegetables and canned food – Bonduelle; vegetable sour cream and vegetable whipped cream – Gran Cucina and Hulala; fish and fish products – Frosta.

The company was founded in 1994 by the entrepreneurs Alin Adrian Dociu and Constantin Cătălin Vasile. Since November 2021 is listed on the Bucharest Stock Exchange (BVB), following an initial public offering worth 367 million lei, the largest initial public offering carried out by an entrepreneurial company on the local capital market. The company's shares (symbol AQ) are included in the Bucharest Stock Exchange reference index– BET and in the Global Micro Cap index of FTSE Russell.

The company obtained the maximum score, 10, in the VEKTOR evaluation carried out by the Romanian Investor Relations Association - ARIR, based on 10 criteria regarding corporate governance and communication with investors.

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