

Unaudited preliminary financial results at 31 December 2023

	31 December 2023	31 December 2022
Income from sales Other operating income Changes in inventories	<b>280,288,775</b> 793,821 798,286	<b>276,982,692</b> 327,462 7,690,697
Raw materials and consumables Personnel expenses Amortisation Other operating expenses	(48,627,428) (52,807,548) (14,518,395) (89,097,966)	(51,283,171) (47,796,973) (13,507,049) (94,671,620)
Operating profit/ (loss)	76,829,545	77,742,038
Net financial income / (cost)	6,881,773	3,138,272
Profit/ (loss) before tax	83,711,318	80,880,310
Expenses with taxes	(6,698,420)	(9,963,048)
Profit / (loss)	77,012,898	70,917,262
Other elements of the comprehensive income		
Revaluation of tangible assets Deferred tax afferent to revaluation	8,219,646 (1,315,143)	-
Total comprehensive income	83,917,401	70,917,262

Assets	31 December 2023	31 December 2022
Tangible assets	193,716,330	170,930,851
Real estate assets	12,161,653	11,780,863
Intangible assets	771,809	63,958
Other fixed assets	9,095	9,095
Deferred tax	12,005,121	9,771,214
Fixed assets	218,664,008	192,555,981
Inventories	57,953,909	56,654,482
Trade receivables and similar	105,535,505	134,611,744
Cash and cash equivalents	111,660,190	82,713,880
Current assets	275,149,604	273,980,106
TOTAL ASSETS	493,813,612	466,536,087
Debts		
Trade debts and similar	55,943,924	65,185,430
IFRS 15 deferred income	21,261	15,953,773
Provisions	2,537,951	4,506,192
Current debts	58,503,136	85,645,395
Provisions	899,350	835,121
Long-term debts	<b>899,350</b>	835,121
Long-term debts	699,330	833,121
TOTAL DEBTS	59,402,486	86,480,516
NET ASSETS	434,411,126	380,055,571

Share capital and reserves	31 December 2023	31 December 2022
Share capital	98,537,535	98,537,535
Own shares	(813)	(813)
Premiums related to the issuance/redemption of own shares	(173,154)	(173,154)
Revaluation reserves	10,622,424	3,718,507
Reserves	23,350,438	23,350,438
Retained earnings	225,061,798	183,705,796
Current result	77,012,898	70,917,262
Profit distribution	-	-
TOTAL CAPITALS	434,411,126	380,055,571



CAPITAL PROFITABILITY AND RETURN	31 December 2023
Efficiency of available capital	
Profit before interest and tax (A)	76,829,545
Share capital (B)	435,310,476
A/B	17.65%
Equity efficiency	
Net profit (A)	77,012,898
Own capital (B)	434,411,126
A/B	17.73%
Operational profit rate	
Profit before interest and tax (A)	76,829,545
Operating income (B)	281,880,882
A/B	27.26%
Net profit rate	
Net profit (A)	77,012,898
Total incomes (B)	288,762,655
A/B	26.67%
Rate of total assets	
Profit before interests and tax (A)	76,829,545
Total assets (B)	493,813,612
A/B	15.56%
SOLVENCY	31 December 2023
Debt rate	
Total obligations (A)	59,402,486
Total assets (B)	493,813,612
A/B	12.03%
Rate of financial autonomy	
Equity (A)	434,411,126
Total assets less net current debts (B)	435,310,476

99.79%

A/B



## FINANCIAL INDICATORS on 31 December 2023

(all amounts are expressed in LEI, unless otherwise specified)

## LIQUIDITY AND WORKING CAPITAL

	31 December 2023
General liquidity rate	
Current assets	275,149,604
Current obligations	58,503,136
(A/B)	4.70
Rapid liquidity rate	
Current assets	275,149,604
Inventories	57,953,909
Current obligations	58,503,136
(A-B)/C	3.71
Customer collection period	
Trade receivables without VAT(A)	79,051,128
Net turnover (B)	280,288,775
(A/B) * 360 days	102
Period of inventory immobilisation	
Inventories of finished products and goods (A)	71,378,357
Net turnover (B)	280,288,775
(A/B) * 360 days	92
Period of suppliers' payment	
Suppliers (A)	35,166,895
Material expenditures and from the outside (B)	160,015,187
(A/B) * 360 days	79