

Synthesis report on the economic and financial indicators

1. Financial position

- lei -

	31.03.2024	31.03.2023	% Elements in total as- sets / total li- abilities 2024	% Elements in total as- sets / total li- abilities 2023	% 2024/ 2023
I. Total assets (TA) from which:	23,458,740	19,873,807	100.00	100.00	18.04
1. Fixed assets from which:	6,159,572	5,146,931	26.26	25.90	19.67
1.1. land and landscaping	1,185,470	864,279	5.06	4.35	37.16
1.2. constructions	2,810,868	3,078,877	11.98	15.49	-8.70
1.3. other fixed assets	2,148,994	996,898	9.16	5.02	115.57
1.4. tangible fixed assets under construction	14,240	206,877	0.06	1.04	-93.12
2. Current assets from which:	17,109,635	14,581,772	72.93	73.37	17.34
2.1. stocks	7,182,280	7,028,928	30.62	35.37	2.18
2.2. liabilities	9,259,708	7,138,154	39.47	35.92	29.72
2.3. cash register and bank accounts	667,647	414,690	2.84	2.08	61.00
3. Other assets	189,533	145,104	0.81	0.73	30.62
II. Total liabilities (TP) from which:	23,458,740	19,873,807	100.00	100.00	18.04
1.Total debts from which:	12,241,967	9,479,714	52.19	47.70	29.14
1.1. with payment under one year	8,935,431	6,747,307	38.09	33.95	32.43
. 1.2. with payment longer than one year	2,933,329	2,244,710	12.51	11.30	30.68
1.2. provisions for employee benefits - rest leave	373,207	487,697	1.59	2.45	-23.48
2. Equity	11,216,773	10,394,093	47.81	52.30	7.91

From the comparative analysis of the balance sheet items, it was noticed an increase by 19.67% of the fixed assets and of the current assets by 17.34% compared to 2023. The weight of debt in total assets was 52.19% period in which equity oscillated between 47.81% and 52.30% of total assets.



S.C. CONTED S.A. : Str. 1 Decembrie 1918, N°8 – jud. BOTOSANI- 715200 – DOROHOI ROMANIA C.I.F. : RO622445 – N°. ORC : J7/107/1991 – TEL/FAX : +40 231 615457 / +40 231 610026 www.conted.ro - e-mail : secretariat@conted.ro



2. The overall result is the following:

Current		24 02 0004	31.03.2023	2024/2023
no.	Overall result elements	31.03.2024		(%)
1.	Total income	9,347,687	11,442,498	-18.31
1.1.	Exploitation income, from which	9,339,705	11,364,667	-17.82
1.1.1.	Sales income - turnover	10,028,199	10,527,586	-4.74
1.2.	Financial income	7,982	77,831	-89.74
2.	Total expenses	8,952,331	10,111,713	-11.47
2.1.	Exploitation expenses, from which:	8,812,023	9,968,906	-11.60
2.1.1.	Expenses related to raw materials and materials	2,323,678	4,189,153	-44.53
2.1.2.	External expenses related to energy and water consumption	516,726	523,643	-1.32
2.1.3.	Expenses related to staff	4,219,271	3,682,953	14.56
2.1.4.	Expenses with amortization	150,061	121,616	23.39
2.1.5.	Other exploitation expenses	1,818,894	1,497,912	21.43
2.1.6	Adjustments for provisions	(216,607)	(46,371)	367.12
	- Expenses	-	-	-
	- Incomes	216,607	46,371	367.12
2.2.	Financial expenses	140,308	142,807	-1.75
3.	Gross profit/loss from which:	395,356	1,330,785	-70.29
3.1.	Exploitation profit/loss	527,682	1,395,761	-62.19
3.2.	Financial profit/loss	(132,326)	(64,976)	103.65
4.	Expenses with the profit tax	34,633	161,254	-78.52
5.	Net profit/loss	360,723	1,169,531	-69.16

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From the analysis of the above - mentioned information, we notice an decrease turnover of 4.74% and revenue by 18.31%, as against 2023. Compared to the same period last year expenses increase by 11.47%.



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3. Cash – Flow

At the end of the period, the cash has a decrease by (903,161) lei, compared to the beginning of the reporting period, due to the net cash deriving from the exploitation activities and investment activities. The net cash on March 31th, 2024 is recording a increase to the amount of 252,957 lei, compared to the same period of the previous year.

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	31.03.2024	31.03.2023	
Net cash from the exploitation activities	(414,301)	(179,423)	
Net cash from the investment activities	(488,860)	(222,410)	
Net cash from the financing activities	-	-	
Net increase/decrease of cash and cash equivalent	(903,161)	(401,833)	
Cash and cash equivalent at the beginning of the period	1,570,808	816,523	
Cash and cash equivalent at the end of the period	667,647	414,690	

Representative of the President of the Board of Directors, Eng. HAMIDI HAISSAM

Communication on the availability of the quarterly report

S.C. CONTED S.A., having its headquarters in Dorohoi locality, str. 1 Decembrie nr. 8, Botoşani county, registered at the Trade Register Office with no. J07/107/1991, sole registration code RO622445, informs that the quarterly report on 31.03.2024, drafted according to the provisions of Law 24/2017 and the A.S.F. Regulation no. 5/2018, is available to the shareholders, investors and to the public, from 15.05.2024, on the website of the company - <u>www.conted.ro</u>, at the **Shareholding** section and at the company headquarters for free.

For additional information, call the phone number: 0231/610067, interior 106, contact: Mihai Elena.

Report can be accessed at the link below:

Representative of the President of the Board of Directors,

Eng. Hamidi Haissam



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