



CONPET S.A., Romania

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Tel: +40-244-401360; fax: +40-244-516451
TIN: RO 1350020; NACE Code 4950; CRN J29/6/22.01.1991
Subscribed and paid-up share capital 28 569 842.40 RON

CONPET S.A.

1-3 Anul 1848 Street, Ploiesti, Prahova, Romania

Tax Identification Number 1350020

NACE Code 4950

Registered at the Prahova Trade Registry under number J29/6/22.01.1991

Subscribed and paid-up share capital 28,569,842.40 RON

No. 8829/ 28.02.2024

Preliminary financial results for the period January– December 2023

CONPET SA registered, in 2023, a turnover of 485.11 million RON, higher by 2.7% YoY.

On 31 December 2023, the operating revenues recorded an increase by 3.6%, compared to the similar period in 2022 (540.76 million RON: 12 months 2023 from 522.06 million RON: 12 months 2022).

The operating expenses recorded an increase by 3.7% compared to the similar period in 2022 (12 months 2023: 476.41 million RON, 12 months 2022: 459.29 million RON). The increase in the operating expenses was mainly determined by the increase of the expenses with the modernization quota, by the crude oil royalties, by the personnel expenses and by the depreciation and rail transportation expenses.

The operating profit achieved in 2023, of 64.35 million RON, increased by 1.58 million RON, compared to 2022. Compared to the Budget, the Operating Profit increased by 21.2%.

In 2023, the company recorded a net profit of 60.24 million RON, less than the same period of 2022 by 1.43 million RON, but over the budgeted level by 12.30 million RON.

Financial Results

Indicators (thousand RON)	Year 2023	Year 2022	Variation (%) 2023/2022	Q IV 2023	Q IV 2022	Variation (%) Q IV 2023/2022
Net Turnover	485,114	472,233	▲ 2.7%	119,719	120,814	▼ 0.9%



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Indicators (thousand RON)	Year 2023	Year 2022	Variation (%) 2023/2022	Q IV 2023	Q IV 2022	Variation (%) Q IV 2023/2022
Operating Revenues	540,756	522,060	▲ 3.6%	136,088	132,517	▲ 2.7%
Operating Expenses	476,411	459,291	▲ 3.7%	125,292	124,906	▲ 0.3%
EBITDA	126,503	115,844	▲ 9.2%	25,977	20,716	▲ 25.4%
Operating Profit (EBIT)	64,345	62,769	▲ 2.5%	10,796	7,611	▲ 41.9%
Total income	547,446	531,899	▲ 2.9%	137,621	134,950	▲ 2.0%
Total expenses	476,674	459,760	▲ 3.7%	125,344	124,967	▲ 0.3%
Gross Profit (EBT)	70,772	72,139	▼ 1.9%	12,277	9,983	▲ 23.0%
Net Profit	60,238	61,664	▼ 2.3%	10,440	8,930	▲ 16.9%

We mention that the Preliminary Financial Statements concluded on 31.12.2023 are not audited.
The preliminary annual financial results for 2023 can be consulted by accessing the following link:

Director General
Eng. TUDORA Dorin

Economic Director
Econ. Toader Sanda