

TO: BUCHAREST STOCK EXCHANGE (BSE)
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FINANCIAL SUPERVISORY AUTHORITY
Financial Investments and Instruments Sector
Issuers, Transactions Monitoring and Market Abuse Department
15 Splaiul Independenței, district 5, Bucharest

Current report in compliance with the Law 24/2017, republished, on issuers of financial instruments and market operations, Regulation FSA no. 5/2018 on issuers of financial instruments and market operations, and the Bucharest Stock Exchange Code.

CURRENT REPORT

Date of the report:	13.08.2025
Name of the issuing company:	Aquila Part Prod Com S.A.
Headquarters:	Ploiești city, 105A Malu Rosu street, Prahova county, Romania
Telephone number:	0244.594.793
Sole identification code:	6484554
Trade registry reg. no.:	JJ1994002790296
Subscribed and paid capital:	180,000,360 lei
Total no. of shares:	1,200,002,400 shares
Market on which securities are traded:	Bucharest Stock Exchange, Premium Tier

IMPORTANT EVENT: Availability of the Preliminary financial report for the first half of 2025

Aquila Part Prod Com S.A. (market symbol "**AQ**") informs investors about the publication of the interim financial report for the first half of 2025.

The report is available (including in editable format) starting today, **13.08.2025** at the company's registered office in Ploiesti, 105A Malu Rosu street, Prahova county, on the official website, in the Investor Relations section, Reports and Presentations, Quarterly Reports - <https://www.aquila.ro/rapoarte-trimestriale> as well as attached to this report.

Please note that the interim financial statements related to the first half of 2025 are not audited.

Chief Executive Officer,
Cătălin Vasile



AQUILA's results for the first half of the year: revenues up by 18% and expansion into the Hungarian market

Press Release

Ploiești, August 13, 2025: AQUILA (symbol [AQ](#)), one of the largest players in the fast-moving consumer goods (FMCG) distribution sector from Romania and the region, with 30 years of experience in this industry, recorded revenues of over RON 1.5 billion in the first half of 2025, growing by approximately 18% compared to the same period last year. This evolution was mainly driven by the organic growth in the distribution segment and by the companies acquired in 2024 and 2025, which generated approximately 6% of the total revenues.

Cătălin Vasile, CEO AQUILA:

"The synergies with the acquired companies, the development of our own brands, and the focus on the channels with more attractive margins supported the results recorded in the first half of the year, in a context marked also by the completion of a new acquisition in the Hungarian market. This regional expansion is aligned with our strategy of diversifying and integrating new business lines with immediate growth potential, having a direct impact on our assumed financial objectives. Our own brands continued to perform well, with notable growth in the non-food segment - JetXpert, AquaXpert, and ExpertWipes, where sales doubled compared to the same period last year. Although the economic environment influenced by fiscal changes affects profitability, our robust and adaptable business model provides us with the necessary tools to efficiently manage these adjustments and maintain a sustainable growth trajectory over the medium and long term."

In revenue structure, the distribution and logistics business segments recorded growth of 20% and 23%, respectively, while the transportation business segment posted a 5% decline. The fastest-growing distribution channels were HoReCa and traditional trade, both with over 20% increases in sales.

Revenues from own brands increased by 20% compared to the first half of 2024, reaching nearly RON 64 million. Revenues from the own brands in the food products category (Gradena, LaMasă, and Yachtis) rose by 14%, while revenues from non-food category (JetXpert, AquaXpert, ExpertWipes) doubled.

EBITDA increased by 17%, reaching RON 91 million. Net profit for the first half of 2025 was RON 29 million, a 17% decrease compared to the same period last year, due to higher salary expenses and foreign exchange differences in the last months of 2025.

More details on AQUILA's activity and financial performance for the first half of 2025 are available in the full report. <https://www.aquila.ro/rapoarte-trimestriale>



About AQUILA

AQUILA is one of the largest players in the fast-moving consumer goods (FMCG) distribution sector from Romania and the region, operating an integrated business model that covers distribution, logistics, and transportation across multiple temperature categories, for both food and non-food products, as well as production activities.

With an expanded presence in Moldova and Hungary, the company provides efficient and customized solutions, helping partners optimize their supply chain. Through modern infrastructure and an extensive network across three countries, AQUILA ensures the availability of a wide range of products in over **72,000 points of sale**, including traditional stores, modern retail chains, and online platforms. AQUILA's portfolio of over **15,000 products** includes both own brands, such as **Gradena, LaMasă, and JetXpert**, as well as globally recognized brands like **Kinder, Lavazza, Whiskas, and Mutti**. Through the four recent acquisitions, the company has strengthened its position in the regional market, offering customers an extended selection of products, including consumer goods, car maintenance solutions, and health and safety equipment. AQUILA operates through four main distribution channels, with a strategic focus on developing the HoReCa segment by leveraging a complementary portfolio and synergies with acquired companies. The company also owns the largest and most efficient distribution fleet in the region, consisting of over 1,600 vehicles, including more than 200 trucks.

In 2024, AQUILA registered record revenues of nearly RON 3 billion, a 17% increase compared to the previous year, driven by a growth strategy focused on consolidating the distribution segment, diversifying the portfolio, and expanding its own brands.

Founded in 1994 by entrepreneurs Alin Adrian Dociu and Constantin Cătălin Vasile, AQUILA was listed on the Bucharest Stock Exchange (BVB) in November 2021. The AQUILA Group includes six companies: AQUILA Part Prod Com SA (parent company) and its subsidiaries PRINTEX SA, Trigor AVD SRL (from the Republic of Moldova), Romtec Europa SRL, Parmafood Group Distribution SRL, Parmafood Trading SRL, and KITAX Kft (from Hungary).

AQUILA's shares ([AQ](#)) are included in the Bucharest Stock Exchange reference index– BET and in the FTSE Russell Global Micro Cap indices. In 2024, AQUILA's share price increased by over 25%, positioning the company among the top performers in the BET index.



With over 3,500 employees, including 5% international staff, AQUILA promotes an organizational culture based on diversity and inclusion. The company is committed to creating long-term value for investors, employees, and communities, integrating ESG principles into its business strategy. Through sustainable initiatives, transparency demonstrated by the highest VEKTOR score of 10 by ARIR, and operational efficiency, AQUILA fosters an inclusive work environment and maintains a strong commitment to the communities in which it operates. For its ESG performance, the company was awarded the EcoVadis Bronze Medal in 2024.

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